## MY TRADE SHOW PREPARATION CHECKLIST

| Outline the overall budget and track consistently.               |      |
|--|------|
| Set reminders for deadlines. Define goals.                       |      |
| Build the booth design and set up. Design graphics               |      |
| Design the marketing plan. Start at least 90 days prior.         |      |
| Designate staff and responsibilities. Coordinate accommodation   | ons. |
| Plan for logistics and shipments. Create list of non-shipping it | ems. |
| Confirm all services, dates, and times.                          |      |
| Pre-show meetings and equipment testing.                         |      |
| Build a back up USB with contacts and files.                     |      |
| Measure your results.  |      |

